

Fluid Analysis Program



What Can the OIL ANALYZERS Fluid Analysis Program Do For You?

Imagine being able to see exactly what's happening inside an engine, gearbox or hydraulic system. **OIL ANALYZERS Fluid Analysis** is a preventive maintenance tool that provides a picture of both the fluid condition and the internal condition of a component or system without disassembly. **OIL ANALYZERS Fluid Analysis** will:

Extend oil drain intervals

Monitoring the condition of the oil optimizes drain intervals so that you get the most out of the fluid you're paying for. Fewer oil changes minimize maintenance costs and maximize uptime.

Extend equipment life

Monitoring system cleanliness and filtration efficiency allows you to keep your equipment longer and significantly reduce replacement costs.

Identify minor problems before they become major failures

State-of-the-art fluid analysis identifies dirt, wear particles, fuel dilution, and coolant — contaminants that can cause catastrophic failure or significantly shorten equipment life.

Maximize asset reliability

Testing and analysis ensures that units are up, running and making money.

Increase resale value

Analysis results provide valuable sampling history documentation that easily justifies higher equipment resale values.

Why OIL ANALYZERS?



HIGH-QUALITY TESTING

The **OIL ANALYZERS Fluid Analysis Program** utilizes independent ISO 17025 A2LA accredited testing laboratories. This is the highest level of quality attainable by a testing laboratory backed by the most stringent accrediting body in the industry. You can be confident that the results you receive are accurate, repeatable, and traceable to a standard and that your fluid analysis program is supported by a documented quality system you can depend on to deliver superior testing and customer services.

INNOVATIVE INFORMATION TECHNOLOGY SOLUTIONS

The **OIL ANALYZERS Fluid Analysis Program's** online reporting software shows you how to get the most from your information. Using **HORIZON** online you receive results fast — almost immediately after sample processing is complete. The software's management reports can then take your fluid analysis program to the next level by helping you manage your data and your program efficiently and effectively.

Taking Samples

OIL ANALYZERS Fluid Analysis will show you how regular sampling and TREND ANALYSIS — monitoring test data over an extended period of time — will provide the information you need to continually maximize asset reliability and increase company profits. Comparing a component's most recent samples to its historical data is instrumental in identifying trends that can pinpoint potential problems.

Although an equipment manufacturer's recommendations provide a good starting point for developing preventative maintenance practices, sampling intervals can easily vary. How critical a piece of equipment is to production is a major consideration for determining sampling frequency, as are environmental factors such as hot, dirty operating conditions, short trips with heavy loads and excessive idle times.

Fluid analysis is most effective when samples are representative of typical operating conditions. Dirt, system debris, water and light fuels tend to separate from the lubricants and coolants when system temperatures cool. For optimum results, consider the following best practices:

- Take samples while systems are operating under normal conditions or immediately after shutdown while they are still at operating temperature.
- Take samples at regularly scheduled intervals.
- Take samples from the same sampling point each time.

Whether you're a seasoned veteran or a first-time sampler, a well-designed, quality fluid analysis program puts you on track for well-managed, cost-effective equipment maintenance programming.

Suggested Sampling Intervals & Methods

COMPONENT	INTERVAL	SUGGESTED METHOD & LOCATION
MOTOR VEHICLES		
Gas Engines Diesel Engines	125 Hours/7,500 miles 250 Hours/15,000 miles	By vacuum pump through dipstick retaining tube or sampling valve installed in filter return
Gears, Differentials & Final Drives	250 hours	By vacuum pump through oil level plug or dipstick retaining tube
Planetaries	250 hours	By vacuum pump through oil fill port of system reservoir at mid-level
Cooling System	1,000 hours	By vacuum pump through radiator cap or fill port of system reservoir at mid-level
INDUSTRIAL EQUIPM	MENT	
Hydraulics	250-500 hours	By vacuum pump through oil fill port of system reservoir at mid-level
Gas Turbines	Monthly or every 500 hours	Through sample valve installed upstream of the filter on the return line or out of the system reservoir
Steam Turbines	Bi-monthly or monthly/quarterly	Through sample valve installed upstream of the filter on the return line or out of the system reservoir
Gas/Air Compressors	Monthly or at 500 hours/quarterly	Through sample valve installed upstream of the filter on the return line or out of the system reservoir









Sampling with a Vacuum Pump

A vacuum pump is used to take samples from a dipstick or non-pressurized system. The pump is attached to the sample jar, a tube is inserted into the pump and then into the dipstick retaining tube or oil fill port. Activating the pump handle, the sample jar should be filled about 3/4 full or to its shoulder.

When sampling engines:

- Measure length or depth of fill port tube, reservoir or dipstick.
- Add six (6) inches and mark the measurement on the tubing.
- Cut the tubing 12 inches beyond this mark.
- Insert tubing onto top of vacuum pump and tighten lock ring.
- Remove sample jar lid and attach jar to bottom of vacuum pump and tighten securely.



- Insert tubing into fill port, reservoir or dipstick retaining tube only to the mark on the tubing.
 To avoid drawing settled debris into the sample, do not allow contact between tubing and bottom of reservoir.
- Push and pull vacuum pump plunger until sample jar is 3/4 full.
- When sample reaches shoulder of jar, unscrew jar from pump, replace jar lid and tighten securely.
- Unscrew pump locking ring, remove tubing and drain excess oil back into reservoir.
- Discard tubing after each sample to avoid cross contamination.
- Complete sample jar label and affix to sample jar.



OIL ANALYZERS Fluid Analysis Test Packages

OIL ANALYZERS Fluid Analysis provides diagnostic testing designed to evaluate lubricant condition, component wear and contamination in mobile and industrial applications with a test report provided by an independent laboratory for each sample submitted. Refer to the chart below to determine which combination of tests each component will receive.

	Oil Kit	
Test Packages		
Applications	Engines	Non-Engines
Purpose	Monitors wear 8	& contamination
24 Metals by ICP	•	•
% Fuel Dilution	•	
% Soot	•	
Water % by Crackle	•	•
Viscosity @ 40°C	•	(if ISO grade fluid)
Viscosity @ 100°C	•	(if SAE grade fluid)
Oxidation/Nitration By FTIR	•	•
Total Base Number	•	
Total Acid Number		•

To order OIL ANALYZERS Fluid Analysis kits, visit www.oaitesting.com or call OIL ANALYZERS at **800-777-7094**. For product information, if you have questions regarding the OIL ANALYZERS fluid analysis program, or for help in understanding your test reports, call **877-458-3315**.







Coolant Kit

17 Metals by ICP

рΗ

Glycol % (Ethylene or Propylene Glycol)

Freeze Point

Boil Point

Nitrite

SCA Number

Total Dissolved Solids

Specific Conductance

Total Hardness

Visuals (color, oil, fuel, magnetic precipitate, non-magnetic precipitate, odor & foam)

Basic Fuel Kit

24 Metals by ICP

Viscosity @ 40°C

Calculated Cetane Index

Distillation

API Gravity

Basic Fuel Kit Fuel Contamination

Water & Sediment

Aerobic Bacteria

Basic Winter Fuel Kit

Cloud Point

Pour Point

Premium Winter Fuel Kit

Cloud Point

Pour Point

Cold Filter Plug Point

Cold Filter Plug Point can be added to any fuel test package.

Sampling Equipment and Supplies

Vacuum Pump

Plastic Tubing (100 ft. roll)

Plastic Tubing (56")



To order OIL ANALYZERS
Fluid Analysis kits, visit www.oaitesting.com
or call 800-777-7094.

Component Registration Forms

A Component Registration Form is included with every sample kit. Fill it out only when sampling a component for the first time or to notify the laboratory of a change in component and/or fluid information already registered with the laboratory. Complete, up-to-date information ensures that you receive the proper testing and an accurate analysis of the results.

STEP 1

- Fill out the **Component Registration Form** completely and accurately.
- Use this form **only** for first-time samples or changes in unit **or** oil information previously submitted.
- Include it in the black mailer with the sample jar.

COMPONENT REGISTRATION FORM IMPORTANT Complete this form the first time component is sai or to make changes. Always use same unit I/O on future samples. Retain a copy for your records. 00000P00000 nent is sampled Petroliance Sales Rep <u>Oil Analyzers</u> Company Name Company Street Address City ZipCode Telephon Unit I.D. ry I.D. (if n POSITION (check if applicable): □Right □Left UNIT TYPE (check sampled component) BRDIE BHPIP BHGP BBFDR BBPLT BBSTG Final Drive ☐ Dual Fu ☐ LP Gas BGWHL Indust. Parallel Shaft BB Indust. Rt Angle/Bevel BBBVL Industrial Worm Drive BGWRM Transmissions: □ Manual □ Auto/Powershift □ Torque Converte □ Hydrostatic □ Other Torque Converte Turbines: ☐ Steam turbine ☐ Gas turbine ☐ Plain ☐ Anti-Friction Unit Manufacture Industry/Service Lubricant Name Viscosity Grade Lubricant Manufacturer Filter DFull-Flow-10 DBy-pass-11 DFull-Flow & By-Pass-12 DNone DOther Sump Capacity Filter Micron Rating Specify additional testing requested Special comments or Problems?

Sample Labels

Complete a sample jar label for every sample submitted to the laboratory. Be sure to fill out all label information completely and accurately to ensure proper testing and accurate, in-depth analysis.

Once complete, attach the label to the sample bottle. Fill in the unit's ID on the removable tracking number sticker located to the right of the sample label and retain for your records.

STEP 2

- Fill out the **sample jar label** completely and accurately.
- Include all unit and fluid information requested including unit ID, type of component and position, time on both the fluid and the unit and whether or not fluid has been added or changed.
- Track sample processing at www.trackmysample.com.

NOTE: When you provide accurate and complete unit and oil information, your laboratory can deliver accurate and complete results and recommendations.



Shipping Information Indianapolis Salt Lake City Houston Complete the mailer return address label for the laboratory nearest you and attach it to the shipping container, affix the appropriate postage and mail. Use a trackable shipping service for sending samples to the laboratory. STEP 3 Complete and attach the return mailer address label to the black shipping container. Ship by trackable mail service such as FedEx or UPS.

FROM:

OIL ANALYZERS LABORATORIES 7898 ZIONSVILLE ROAD P.O. BOX 68983 INDIANAPOLIS, IN 46268-2177

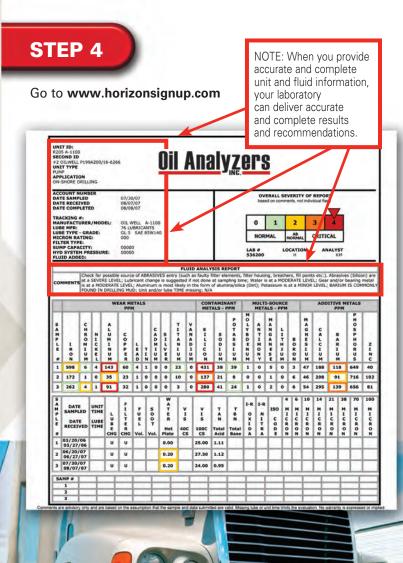
Test Reports and Data Management

Your **FREE**, online reporting option — **HORIZON** — is fast, bringing you test results almost immediately after processing is complete.

HORIZON Management Reports allow you to affect positive changes in your daily maintenance practices by:

- · Keeping sampling schedules on track
- Identifying bottlenecks in turnaround time that are costing you money
- Summarizing unit problems that could influence future purchasing decisions

Control over an extensive host of personal application settings and preferences also gives you the power to put the information you need most in front of you first.





Diesel & Gasoline Engine Oil Guidelines

(for physical properties, contaminants & degradation)

	Normal	Abnormal	Excessive						
Glycol	0	Trace	Trace						
Water	<0.05%	0.05%	>1.0%						
Fuel Dilution	<1.0%	2.0%	3.0%						
Viscosity	in grade	+ or – one SAE/ISO viscosity grade change	+ or – two SAE/ISO viscosity grade change						
Solids	<1.5%	2.0%	>4.0%						
Soot (diesel only)	<2.0%	3.0%	>4.0%						
Oxidation	Expressed as absor	ption units per cm	50.0 synthetic 30.0 petroleum						
Nitration	Expressed as absorp	otion units per cm	30.0 petroleum						
Total Base Number		Change oil when TBN st	rength diminishes to <2						
Total Acid Number (industrial)	1-3	3-4	>4						

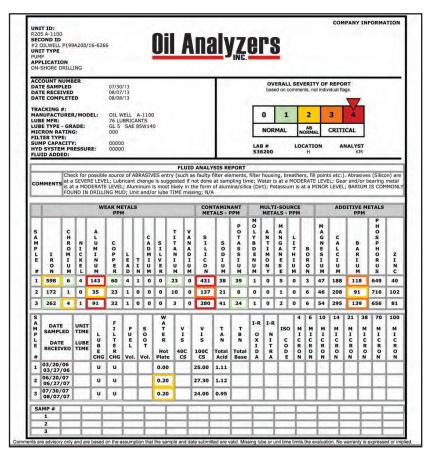
	AE Engine & Gear C Grade @ 100°C (Autor	
SAE Engine Oil Grade @ 100°	Min cSt.	Max cSt.
20	5.6	>9.3
30	9.3	>12.5
40	12.5	>16.3
50	16.3	>21.9
60	21.9	>26.0
SAE Gear Oil	Min cSt.	Max cSt.
90	13.5	>24.0
140	24.0	>41.0
250	41.0	No Req.

ISO Viscosity Grade @ 40°C (Industrial Fluids)

ISO Viscosity Grade @ 40°C	Min cSt.	Max cSt.
2	1.98	2.42
3	2.88	3.52
5	4.14	5.06
7	6.12	7.48
10	9.00	11.0
15	13.5	16.5
22	19.8	24.2
32	28.8	35.2
46 (AGMA 1)	41.4	50.6
68 (AGMA 2)	61.2	74.8
100 (AGMA 3)	90.0	110
150 (AGMA 4)	135	165
220 (AGMA 5)	198	242
320 (AGMA 6)	288	352
460 (AGMA 7)	414	506
680 (AGMA 8)	612	748
1000 (AGMA 8A)	900	1100
1500	1350	1650







How to Read the OIL ANALYZERS Fluid Analysis Report

Application identifies in what type of environment the equipment operates and is useful in determining exposure to possible contaminants.

Equipment ID is each customer's opportunity to uniquely identify units being tested and their location.

Accurate, thorough and complete fluid and equipment information allows for more in-depth analysis and can eliminate confusion when interpreting results.

Unit Type should give as much detail as possible. What kind of compressor, gearbox, engine, etc., influences flagging parameters and depth of analysis. Different metallurgies require different lubrication and have great impact on how results are interpreted.

Lube Manufacturer, Type and Grade identify a lube's properties and its viscosity and are critical in determining if the right lube is being used.

Filter Types and their Micron Ratings are important in analyzing particle count — the higher the micron rating, the higher the particle count results.

12



ACCOUNT N DATE SAMP DATE RECEI DATE COMP TRACKING

TRACKING :
MANUFACTI
LUBE MFR:
LUBE TYPE
MICRON RA
FILTER TYP
SUMP CAPA
HYD SYSTEI
FLUID ADDI

Customer Equipment and Sample Information

The information submitted with a sample is as important to who is reading the report as it is to the analyst interpreting the test results and making recommendations. **Properly document your equipment and share this knowledge with your laboratory**. Implement a sampling process for every piece of equipment in your oil analysis program that can be followed consistently each time the unit is sampled. Accurate, thorough and complete lube and equipment information not only allows for in-depth analysis, but can eliminate confusion and the difficulties that can occur when interpreting results.

Make note of the difference between the Date Sampled and the Date Received by the lab. Turnaround issues may point to storing samples too long before shipping or shipping service problems. Also noted is testing Date Completed.

Manufacturer and Model

can also identify metallurgies involved as well as the OEM's standard maintenance guidelines and possible wear patterns to expect.

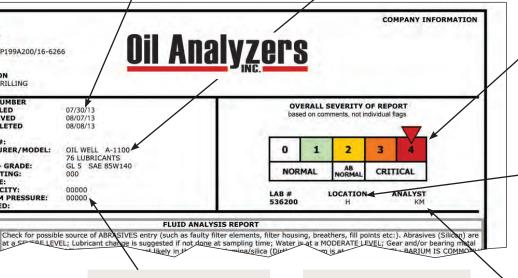
Severity Status Levels:

0- Normal.

- 1- At least one or more items have violated initial flagging points yet are still considered minor.
- 2- A trend is developing.
- 3- Simple maintenance and/or diagnostics are recommended.
- 4- Failure is eminent if maintenance is not performed.

The laboratory at which testing was completed is denoted by an I for Indianapolis, an H for Houston and an S for Salt Lake City. The Lab # is assigned to the sample upon entry for processing and should be the reference number used when contacting the lab with questions, concerns or feedback.

Data Analysts Initials



Sump Capacity identifies the total volume of oil (in gallons) in which wear metals are suspended and is critical to trending wear metal concentrations. Lube Time is how long the oil has been used. Unit Time is the age of the equipment and Lube Added is how much oil has been added since the last sample was taken.

Recommendations

A data analyst's job is to explain and, if necessary, recommend actions for rectifying significant changes in the lubricant or the unit's condition. Reviewing comments before looking at the actual test results will provide a road map to the report's most important information. Any actions that need to be taken are listed first in order of severity. Justifications for recommending those actions immediately follow.

FLUID ANALYSIS REPORT

Check for possible source of ABRASIVES entry (such as faulty filter elements, filter housing, breathers, fill points etc:). Abrasives (Silicon) are at a SEVERE LEVEL; Lubricant change is suggested if not done at sampling time; Water is at a MODERATE LEVEL; Gear and/or bearing metal is at a MODERATE LEVEL; Aluminum is most likely in the form of alumina/silica (Dirt); Potassium is at a MINOR LEVEL; BARIUM IS COMMONLY FOUND IN DRILLING MUD; Unit and/or lube TIME missing; N/A

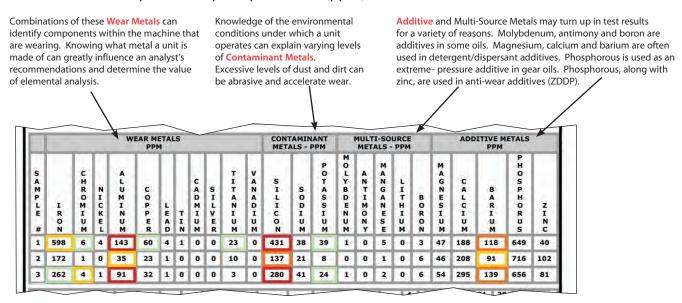
-			_							111.0	133	ing; N/A								_			J.,		
				yvi	PPN		S						TAMIN ALS - F				-SOUR				ADD		M	ETALS	
SAMPLE #	I R O N	C H R O M I U M	N I C K E L	A L U M I Z U M	C O P E R	L E A D	TIN	C A D M I U M	S I L V E R	THEAM	VANADIUM	S I L I C O N	S O D I U M	P O T A S S I U M	M O L Y B D E N U M	A N T I M O N Y	G A N E S	L I I H I U M	B O R O N	MAGNESIUM	C A L C I U M	B A R I U	1	PHOSPHORUS	Z I N C
1	598	6	4	143	60	4	1	0	0	23	0	431	38	39	1	0	5	0	3	47	188	11		649	40
2	172	1	0	35	23	1	0	0	0	10	0	137	21	8	0	0	-	0	6	46	208	91		716	102
3	262	4	1	91	32	1	0	0	0	3	0	280	41	24	1	0	2	0	6	54	295	13		656	-
SAMPLE	DATI SAMPL DAT	ED E	UNIT	L	F I L T	FUEL	112	s o o T	W A T E R	V I		V I S	T A N	T B N	I-R O X	I-R N I	ISO C	4 M I C R	6 M I C R	M I C R	M I C R	M I C R	38 M I C R	M I C R	10 N
-	RECEI	VED	TIME	E .	R	Vol		ol.	Hot	40	c	100C	Total Acid	Total Base	D	R	DE	ON	ON	ON	O N	N N	ON	, K	

Laboratory will request additional unit and lube information if incomplete on sample label



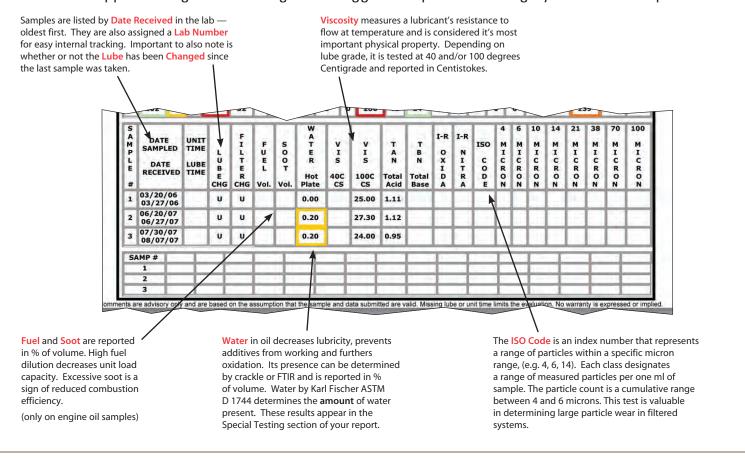
Elemental Analysis

Elemental Analysis, or Spectroscopy, identifies the type and amount of wear particles, contamination and oil additives. Determining metal content can alert you to the type and severity of wear occurring in the unit. Measurements are expressed in parts per million (ppm).



Test Data

Test results are listed according to age of the sample — oldest to most recent, top to bottom — so that trends are apparent. Significant changes are flagged and printed in the gray areas of the report.





OAI LABORATORIES INDIANAPOLIS

7898 Zionsville Road Indianapolis, IN 46268 Phone: 877-458-3315

OAI LABORATORIES HOUSTON

10910 W. Sam Houston Pkwy. N. Suite 700 Houston, TX 77064-6314 Phone: 877-458-3315

OAI LABORATORIES SALT LAKE CITY

3060 W. California Avenue Suite B Salt Lake City, UT 84104 Phone: 877-458-3315

OAI LABORATORIES CANADA

5140 75th St. Edmonton, AB T6E 6W2 Phone: 877-458-3315

Send your samples to the laboratory location nearest you.

To order OIL ANALYZERS Fluid Analysis kits, www.oilanalysis.us

